



JOB DESCRIPTION

Area:	Partnerships	
Job Title:	Strategic Partnerships Manager	
Responsible to:	Partnerships Director	Date: September 2019
Responsible for:	Identifying, maintaining and developing strategic partnerships and relationships with businesses, charities and organisations.	
Purpose of job:	Support the Partnerships director and team in identifying and developing relationships for fundraising and collaborative activity.	
<u>Key Accountabilities</u>		
<ul style="list-style-type: none"> • Communicate effectively with Pride volunteers, officers and trustees on progress and resource needs. • To seek out and develop relationships with organisations and businesses. • To ensure that all work integrates with the strategy set out by the Partnerships Director. • Organise, plan and operate fundraising activity in line with Pride and the Partnerships Directors instruction and agreement. • To ensure that prompt action is taken at escalation points to achieve outcomes and quality standards. • To ensure the Partnerships Director is aware of local strategic opportunities and activities that fall under the umbrella of Partnerships and Fundraising. • To support the development and delivery of processes and spread learning across Pride to facilitate the identification of new opportunities and swift response. • To maintain an active network across all Pride departments and foster a culture of collaboration, transparency, shared learning and continuous improvement. • Direct external media communications to the Press Officer and Communications team • To work collaboratively with fundraising to support an aligned approach to the delivery of Prides priorities. • To ensure adherence to Prides Code of Conduct, policies, protocols and processes, including those for complaints and safeguarding, and to follow direction given by Partnerships Director. • Ensure the delivery of any agreed benefits to partners (e.g. logo placement, stall presence etc). • To carry out any other ad hoc duties as and when required 		